

# 5 ways Commvault can help you drive Microsoft® Azure business

For Microsoft Professionals & Commvault Partner Sellers




Simple solutions for accelerating Azure consumption, retiring quotas faster, and displacing competitors.

With Commvault software, customers can move data and applications quickly and easily to Azure—and keep them there. Our solution is simple to use and can be applied to workloads across your customers' environments. Together, we can help customers grow Azure consumption, but to do it, we need you to engage with our sales teams.

## Five reasons to partner with us:

- 1 Commvault retires Azure consumption quota.**  
Our customers are your customers, which is why we were a top-3 ISV in Partner Sales Connect Azure consumption quota retirement last year. We have enterprise software deal sizes that retire real Azure consumption quota upfront—so you can get to your goal faster.
- 2 Commvault accelerates Azure consumption.**  
Our software knocks down barriers to getting more data and apps to Azure. We make it easy to move data that's on-premises or in private or public clouds to Azure—and we do it fast!
- 3 Commvault brings new workloads to Azure.**  
Our data management software can help you expand your reach to new workloads in your customer environments. In addition, there are thousands of Commvault customers preparing for data protection infrastructure upgrades and Azure is the perfect destination for their data.
- 4 We have common competitors to displace.**  
With our unmatched solution, we can capture the billions of dollars spent on tier-2 data center hardware. Let's take out the big metal guys and help you defend your Azure installed base.
- 5 Commvault and Microsoft have a proven track record.**  
For more than 20 years, we've been winning business together. We have a proven history of helping customers and putting money in your pockets. We can help you meet your quotas and achieve your goals.

## Use these resources to get started:

-  **Infographic:** Harness the power of Azure with Commvault
-  **Learn more:** Gain Azure benefits now
-  **Learn more:** Commvault & Microsoft: Leading by Example

By teaming with Commvault, you will be able to provide your customers with the best enterprise-grade data management solution available—and that's according to the experts!<sup>1</sup>

Let's go win together.



<sup>1</sup> <https://www.commvault.com/analysts>

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