Cohesity + Veritas?

MAKE THE SWITCH
DO RESILIENCE RIGHT.

That's why Commvault and Dell make it easy to switch

YOUR GUIDE TO SWITCH FROM VERITAS TO COMMVAULT® CLOUD AND DELL

Commvault®

In today's hybrid world, data is distributed across multiple locations, creating complexity and more targets for cyberthreats like ransomware. To make matters worse, ransomware is more pervasive and autonomous than ever. Organizations need a new way to secure data and build resilience in the face of an ever-evolving threat landscape. A cyber resilient solution with trusted capabilities to detect threats faster, minimize damage, ensure safe and clean recovery, and eliminate downtime for all data.

Veritas' reliance on multiple point solutions, lack of proactive ransomware detection and remediation capabilities, and limited support for modern workloads create security vulnerabilities, higher total cost of ownership (TCO), the inability to scale, and infrastructure inefficiencies.

Commvault® Cloud, powered by Metallic® AI is the only cyber resilience platform, built to meet the demands of the hybrid enterprise at the lowest TCO. Many organizations have already completed their review and made the switch from Veritas to the Commvault Cloud platform.

TRUE CLOUD CYBER RESILIENCE

Say goodbye to Veritas and hello to lower costs, fewer tools, and zero security gaps. Only Commvault Cloud delivers true, cyber resilience and recovery in the cloud with a simpler, smarter, and more scalable solution than Veritas.

Cleanroom Recovery – Reduce the cost and complexity of cyber recovery with comprehensive testing and failover capabilities. Quickly and securely recover applications into a guaranteed on-demand cleanroom.

Data Security, built-in – Truly zero trust, with code-deep, layered security to protect all your workloads from a single cloud.

Defense in Depth – Simple, yet powerful, architecture designed in three layers for control, data management, and data to provide the best recoverability at any scale, delivering clean recovery.

Early Warning – Detect threats faster, minimize the blast radius, and lower your risk exposure with AI-driven threat prediction, threat detection, active defense, and cyber deception.

Response & Recovery – Improve resilience and recovery reliability with advanced preparedness, automated validation, and continual recovery testing.

Cyber Recovery – Recover rapidly, at scale from anywhere to anywhere, with recovery point validation, auto-recovery, and multi-cloud recovery.

Risk Governance – Proactively find and remediate risks to your data security posture with sensitive data discovery, threat hunting, risk remediation, and compliance reporting.

Unified Management – Centralized control, governance, and visibility across all hybrid workloads, no matter where your data lives.

Flexibility and Lower TCO – Build and scale your cyber resilience platform deployed as a service, self-managed software, turnkey appliance, or with partners leveraging reference architecture. Plus, features like global deduplication, dynamic provisioning, and power management reduce infrastructure costs.

THE POWER OF COMMVAULT AND DELL

The newest Commvault and Dell solution combines two leading enterprise cyber resilience technology providers to offer a smooth migration, complete integration, and innovative new cyber security and recovery capabilities.

Our deep software integration enables simplified management, improved performance, reduced total cost of ownership (TCO), and protects all your data, regardless of its storage location.

Up to:

53% faster backups	50% faster restores	96% lower CPU usage	99% reduction in network traffic
(Backup more in the same time)[1]	(Get back to business faster)[2]	(Minimal performance impact during backups)[3]	(Minimal network traffic, no need to worry about bottlenecking)[4]

COMMVAULT MAKES IT EASY TO SWITCH

It's a common misconception that moving from a legacy technology partner is a complex process. Commvault professional services deliver a seamless migration with best practices drawn from thousands of successful transition projects. Our non-disruptive cutover process minimizes downtime and risk for a hassle-free transition.
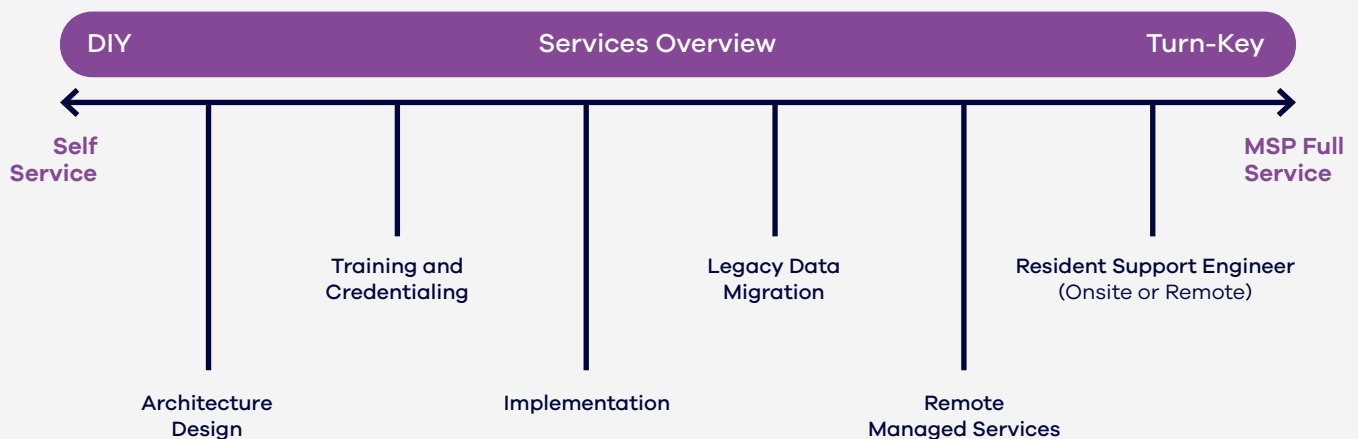
We understand that each customer has a unique environment with different needs and challenges. That's why our team of experts works with you to develop a migration plan that's tailored to your specific requirements. Before getting started, consider the following:

1   What version of Veritas software do you currently use?
2   What Veritas software agent(s) are you running?
3   What data needs to be migrated vs. archived in the old system?
4   What are the data sizes that need to be migrated?
5   What are the retention requirements?

WHETHER YOU PREFER A COMPLETE DIY APPROACH OR A WHITE-GLOVE, TURNKEY EXPERIENCE, COMMVAULT CLOUD HAS YOU COVERED

Commvault Cloud solutions give you the freedom to choose your deployment approach.
From full DIY to turnkey delivery, there's a right fit deployment option for you.

ARCHITECTURE DESIGN

With architecture design from Commvault, rest assured that your design and implementation plan will address your unique needs based on collaborative workshop sessions.

Highlights of an architecture design engagement include:

- **Current State Assessment** – Assess the existing architecture, comprehend service-level challenges in the context of long-term requirements, and develop a baseline for resilient, modern architecture.
- **Architecture Planning** – Design and plan for a cyber resilient solution that covers key business and technical requirements for all data types, including test, development, and production.
- **Infrastructure Planning** – Create a detailed hardware, software, and facilities requirements document for procurement and planning purposes.
- **Standardized Policy Configuration** – Develop detailed Commvault Cloud software policies for resources ranging from backup clients to storage targets, schedules, and data retention in the proposed architecture.

TRAINING & CREDENTIALING

Accelerate and multiply the effectiveness of your Commvault Cloud solution by upskilling your existing staff.

Our on-demand learning library is free for customers and partners, but we also offer formal instructor-led courses or self-paced eLearning solutions. Successful completion of these courses and requisite exit exams provides formal credentials and digital badging – allowing you to invest in your employees and your future success.

IMPLEMENTATION

Busy IT departments find it more challenging than ever to operate and maintain traditional backup environments, much less plan, install, and configure a modern cyber resilient solution. Let Commvault do the heavy lifting for you.

Dedicated Commvault project managers and seasoned Commvault consultants will work with your team and guide your organization through four phases:

1 Project kickoff
2 Installation and configuration
3 Testing
4 Knowledge transfer

DATA MIGRATION

Leverage a smarter approach to data migration

Backed-up legacy data has likely been compressed, deduped, and altered in ways that require restoration before it can be usable. Historically, migration efforts have been viewed as costly and potentially risk-generating. The solution? Commvault's automated migration services.
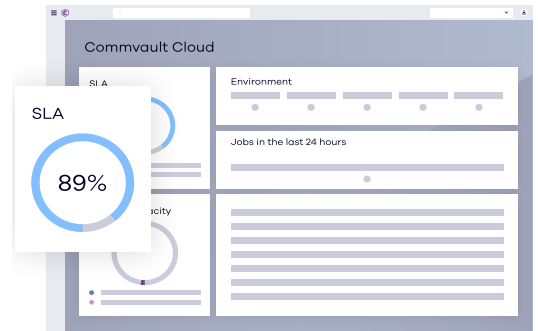
Within our migration services package, our team will work with you throughout our trusted migration path to take the guesswork out of your legacy data.

Our project phases include:

- **Discover** – Gather data about your environment to scope and recommend migration strategies.
- **Options** – Identify the most appropriate, efficient, and cost-effective strategy through a collaborative workshop session that explores migration options, grouped by business value.
- **Define** – Design the new Commvault Cloud platform for your environment.
- **Plan** – Develop project plans for server-by-server migration and map the old configuration to the new Commvault configuration for automated deployment.
- **Migrate** – Execute migration services to move from your legacy platform to the Commvault Cloud platform.

REMOTE MANAGED SERVICES

To supplement implementation or post-deployment expertise, we offer remote managed services to complement your work efforts. Our seasoned engineers deliver secure, reliable, and cost-effective remote monitoring and management of your Commvault Cloud environment.

RESIDENCY SERVICES

Residency services offer you a wide range of staff-augmentation options tailor-made for your needs and budget.

Skilled Commvault experts will work with you either on-site or remotely to provide:

- **Staff Augmentation** – Configure, operate, and manage your Commvault Cloud software seamlessly with help from certified experts.
- **Continual Optimization** – Deliver an optimal return from your Commvault Cloud environment through its lifecycle.
- **Knowledge Transfer** – Learn faster and retain more with hands-on guidance using your own data environments and use cases.

FULL-SERVICE MSP/GSI ENGAGEMENTS

Gaining a partner like Commvault comes with friends. If you'd like a full-service deployment from the MSP/GSI of your choice, odds are we have a certified provider near you.

TAKE THE NEXT STEP

Get more value from your data and gain true cyber resilience without making compromises to your business. Learn more about our professional services **online** or **contact us** for more information.

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[1] Up to 53% more throughput using client mode for incremental backup. Based on Dell internal testing using Commvault Boost Integration comparing Client mode vs. Access mode. March 2024
[2] Up to 50% faster Client mode restore on SQL DBs. Based on Dell internal testing using Commvault Boost Integration comparing Client mode vs. Access mode. March 2024
[3] Up to 96% reduction when using client mode for incremental backups on average. Based on Dell internal testing using Commvault Boost Integration comparing Client mode vs. Access mode. March 2024
[4] On average, up to 99.9% less network usage for incremental backups and 99.8% less network usage for full backups. Based on Dell internal testing using Commvault Boost Integration comparing Client mode vs. Access mode. March 2024

To learn more, visit **commvault.com**